

RFP (Request for Proposal) No. 26-09-16

Date September 15, 2026

Dear Sir or Madam!

We would like to inform you that Metinvest-Shipping LLC plans to hold a tender for the procurement of services for the transportation of **refractory materials** in containers transshipment via the port of **Constanta** to the warehouse PJSC "ZAPOROZHOGNEUPOR" in Zaporizhzhia, Ukraine.

We would like to invite you to submit your proposal according to the requirements set out below. According to the Procurement Policy of METINVEST-HOLDING LLC, only pre-qualified suppliers can participate in the tender.

Please submit your proposals in accordance with the requirements specified below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Services for the transportation of refractory materials in containers transshipment via the port of Constanta to the warehouse PJSC "ZAPOROZHOGNEUPOR" in Zaporizhzhia, Ukraine.	Mandatory requirement
Buyer / CNEE	PJSC "ZAPOROZHOGNEUPOR"	Mandatory requirement
E-mail to accept offers	SAP ARIBA: WS3313154498 Commercial offers provided by other channels will not be considered.	Mandatory requirement
Purchase period	Till December 31, 2026	Mandatory or as proposed
Technical standards and regulations	According to the contract's terms	Mandatory requirement
Contract currency	USD, EUR, UAH	Mandatory requirement
Units of measure	EURO per TEU, without VAT	Mandatory requirement
Terms of payment*	By the fact of providing services, according to the terms of the contract. The minimum payment delay is 30 days	Mandatory or as proposed
Quantity of cargo	Cargo: refractory materials: magnesite, graphite, bauxite, chrome ore concentrates. Non-IMO. Packaging: Packed in 1,000 kgs big bags, with a gross weight of 1,000 kg per bag. Heavy cargo packed inside standard 20' GP shipping containers. Each container is heavily loaded with 27 big bags, resulting in a 27-ton cargo payload per unit. Total Gross Weight: 2 025 mts. Total Volume: 75×20', with a cargo weight per 1x20' – 27.00 mts.	Mandatory or as proposed
Delivery terms	According to buyer's orders	Mandatory requirement
Start date of proposal submission period (GMT +2:00)	September 15, 2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	September 22, 2026, 16:00	Mandatory requirement
Offer validity	Till September 30, 2026	Mandatory or as proposed
Company status (Manufacturer/trader/distributor)	Owner of cargo terminals, owner of railway wagons or/and platforms; direct contracts with ocean carriers	Mandatory requirement
Procurement requirements	75×20'GP ETA: Q4 Start October CIF Constanta – Zaporizhzhia , for container RAIL&Truck delivery	Mandatory requirement

	CNEE: PJSC "ZAPOROZHOGNEUPOR" Carrier incl.: Maersk, MSC, CMA, Hapag Lloyd, AKKON, ARKAS, MEDKON. Address for Rail delivery: Zaporizhzhia-Live Station, Prydniprovskia Rail. Address for Truck delivery: Ukraine, 69000, Zaporizhzhia, Pivnichne Highway, Teplychna Street, building 22 "B", 1. The price offer must be indicated EURO without VAT List of services to be included in the Total Rate: - DTHC, port charges, local terminal fees at POD, incl. drop-off - T1 transit customs declaration - Forwarder's fee - Transloading cargo from the 20' container into Tilt Truck/Rail, including all associated handling operations at the port/terminal - Cost of weighing the empty and loaded truck, if cargo is unloaded from the container at the port or/and transloading - Surveyor services during the transloading of cargo from the sea container to the truck/rail - Scanning / Customs Inspection (if required by port/customs authorities) - Cargo Insurance (if applicable) Vehicle requirements for Truck: - Container truck with a flush-back chassis (20ft chassis). The container must be loaded flush with the rear/edges of the trailer (no overlapping deck or empty space behind the container). Loading conditions for Rail transport: The 20' containers shall be loaded onto a rail platform without unloading the cargo, with two 2x20' containers placed on each 1x60-ft rail platform, positioned at both ends of the platform with the container doors facing inward. Specify all applicable DEMURRAGE & DETENTION, STORAGE charges, incl. calculation principles, free time periods, and tariff rates.	
Other terms and conditions	Settlement documents must contain the information specified in Appendix No.1	Mandatory requirement
Criteria for determining the best offer	The costs of services, capacity of the terminals, capacity of the covered warehouse	Mandatory requirement
Annexes	Settlement documents must contain the information specified in Appendix No. 1 (Attached)	Names of annexes, No of pages in each of them

**The basic condition of payment with which the enterprises of Metinvest Group work is deferred payment. If your Commercial Offer contains the requirement of full or partial prepayment, please send with your Commercial Offer the actual financial statements (audited and/or certified by the management) for the last reporting period⁹.*

Concentration to use the Buyer's standard forms of contract is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons, and their telephone numbers shall be specified in proposals.

If you have comments on the work of the tender committee, send your claims and requests to the address of the Appeals Commission by filling out an electronic form on the official website of the Metinvest Group <https://metinvestholding.com/ru/procurement/appeals-board>.

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "Metinvest Holding" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, it is not a preliminary contract or an offer to enter a contract (an offer) and is not intended to create obligations for the party that sent it.

Sincerely,

Commercial director

«METINVEST-SHIPPING» LLC



Gritsenko D.

Contact person: Volodymyr Nienov
Tel.: +38 093 364 9162
Email: volodymyr.nienov@metinvestholding.com

Appendix No. 1

Analitics	Name of document	Verification
Forwarder	invoice	Availability
Country of Forwarder`s registration	invoice	Availability
Name of services	invoice	Conformity
Numer of sale`s contract	invoice/transport document/appendix to invoice	Conformity
Numer of contract between Forwarder and MIP	invoice	Conformity
Numders of european waggons, m/v	invoice/transport document/appendix to invoice	Conformity
Numbers of ukrainian waggons and numbers of SMGS/CIM	invoice/transport document/appendix to invoice	Conformity
№ invoice	invoice	Availability
Data issue	invoice	Availability
Data of services	invoice/appendix to invoice	Conformity
Data payment according to contract	invoice	Conformity
Currency	invoice	Availability
Currency VAT	invoice	Availability
% VAT	invoice	Availability
Exchange rates	invoice	Availability
VAT rate	invoice	Availability
Invoice for payment of VAT	invoice	Availability
Account for service payment	invoice	Availability
Cargo/product	invoice/transport document/appendix to invoice	Conformity
Ammount	invoice	Conformity
Rate per 1 metric tonns.	invoice and appendix with numbers of waggons	Conformity
Netto	invoice/transport document/appendix to invoice	Conformity
Brutto	invoice/transport document/appendix to invoice	Conformity